

# Dinesh Kumar

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## Objective

Dedicated Senior Sales Executive with years of experience in B2B & B2C International sales, client relationship management, and strategic market expansion. Proven track record in driving revenue growth and fostering lasting client relationships.

## Experience

- AGS heath** 2021 - 2021  
AR caller  
Worked as an AR caller
- Vibrant Marketing Management (Dubai, UAE)** September 2022 - December 2023  
Senior Sales Associate
  - Sales record, International sales & marketing
  - Assisted customers and operated cash register, performed opening and closing responsibilities
  - Reconciled daily sales, prepared deposits and end of day reports.
- Wolf Technologies LLC ( Mehsana, Gujarat )** May 2024 - July 2024  
Senior Sales Executive  
Worked as an Career Coach  
IT consulting & IT Recruiting ( USA Staffing )
  - Assisted customers and operated cash register, performed opening and Closing responsibilities.

## Education

- SRM university** 2021  
Bsc.computer science

## Skills

- Microsoft Office and Excel. •Product knowledge •Communication •Interpersonal skills Develop agents to make better phone calls by indicating areas of opportunity and utilizing desired client behaviors. Direct customers to on-line options and facilitated phone calls with on-line representatives for customers. •Strong sales record • client service • Decision making • Team Building