

Gowtham B

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Profile

EAGER TO TRANSITION MY CAREER INTO IT, SEEKING AN ENTRY-LEVEL SOFTWARE TESTING POSITION WHERE I CAN APPLY MY ANALYTICAL ABILITIES AND COMMITMENT TO ACHIEVING RESULTS. MY BACKGROUND IN SALES HAS HONED MY COMMUNICATION AND PROBLEM-SOLVING SKILLS, WHICH I BELIEVE ARE HIGHLY TRANSFERABLE TO SOFTWARE QUALITY ASSURANCE. I HAVE COMPLETED A SOFTWARE TESTING COURSE AND POSSESS SKILLS IN SQL AND A STRONG INTEREST IN AWS CLOUD TECHNOLOGIES.

Experience

• JUNIOR ENGINEER | RENAULT NISSAN JAN 2021 – JUNE 2021

Managed day-to-day production operations, ensuring adherence to quality control standards.
Developed and executed production plans, optimizing resource allocation and minimizing downtime.
Applied analytical skills to identify process bottlenecks and implement improvements, resulting in 10% increase in production efficiency.

SALES CONSULTANT | KUN SKODA | AUGUST 2021 – DECEMBER 2024

- Provided exceptional customer service as a Sales Consultant at a Skoda Showroom, building rapport with clients, understanding their needs, and facilitating a smooth and positive sales experience.

SENIOR SALES CONSULTANT | KIA | 2024 – PRESENT

- Senior Sales Consultant, Kia Showroom:
- Led sales activities, achieving [quantifiable sales target, e.g., consistently exceeded monthly sales quotas by 20%, ranking among the top 5% of sales consultants nationwide].
- Mentored and trained junior sales team members, contributing to their professional development and sales success. [If possible, quantify their success - e.g., "Mentored 3 junior sales consultants, all of whom achieved their sales targets within their first quarter]

Education

BACHELOR OF ENGINEERING (B.E.), MECHANICAL ENGINEERING, VELS UNIVERSITY, CHENNAI, INDIA - 2020 CGPA: 7.10

SECONDARY SCHOOL LEAVING CERTIFICATE (SSLC), ZION MATRIC HIGHER SECONDARY SCHOOL - 2014 PERCENTAGE: 75%

HIGHER SECONDARY CERTIFICATE (HSC), ZION MATRIC HIGHER SECONDARY SCHOOL - 2016 PERCENTAGE: 60%

Skills & Abilities

- Java
- SQL
- Testing Frameworks – Selenium, TestNG, Junit, Maven.
- Service Now Ticketing tool
- Jira
- AWS – EC2, ECS, Cloud trail.
- Poised under pressure
- Problem solving
- Communication skills.
- Analytical Thinking.
- Optimistic Thinking.

Certifications:

Software Testing cert id (BDZOMR72965)- 2023
MY SQL – 2023

Activities and Interests

Active/Fitness:

- Hiking
- Running/Jogging
- Cycling.

Intellectual/Learning:

- Reading (non-fiction, sci-fi, Thriller)
- Learning new languages
- Coding/Programming , Tech Updates.